



25 January 2022

## **ASX ANNOUNCEMENT**

### **Market Update**

Further to the Company's trading update announcement on 22 November 2021, the directors of Saferoads Holdings Limited (**ASX: SRH**) provide the following market update.

#### ***First half trading***

The preliminary (unaudited) management accounts for the first six months of FY22 have produced a slightly improved result on the forecasts provided in the Company's Trading Update on 22 November 2021.

Total revenue is down 20% from the previous corresponding period (excluding the disposed on-grid lighting portfolio). However, an Operating EBITDA\* of \$565K is pleasingly ahead of our prior forecast, delivering an unaudited loss before tax\* of \$125K (after depreciation and interest of \$690K).

This result has primarily been achieved through the rebound of our Road Safety Rental business, following the various COVID-19 lockdowns in Victoria, with demand for our products increasing as the road construction sector returns to a post-COVID "normal", with a backlog of committed projects to fulfill.

#### ***Order pipeline growing***

With the abovementioned road construction sector returning to a post-COVID "normal", the Company has secured an increasing number of orders for its products. This pipeline now includes the supply of our T-LOK™ concrete barriers for a national equipment hire business, valued at \$1.2 million. This order is expected to be fulfilled in the current quarter and allows for additional supply orders in due course.

This announcement has been authorised for release by the Board.

*\* Operating EBITDA and loss before tax excludes statutory AASB16 adjustments*



**Enquiries/Additional Information:**

David Ashmore, Chairman

Ph: 0418 155 500

Email: [david.ashmore@saferoads.com.au](mailto:david.ashmore@saferoads.com.au)

**ABOUT SAFEROADS**

Saferoads is an ASX listed company specialising in providing innovative safety solutions. Headquartered in Pakenham, Victoria with representation across Australia, New Zealand and the USA, the company provides state government departments, local councils, road construction companies and equipment hire companies with a broad range of products and services designed to direct, protect, inform and illuminate for the public's safety.